

Procurement services



MAKE A *real* IMPACT

Make a *real* impact

That's what our procurement frameworks can do for you. They're designed to bring genuine, cashable cost efficiencies to your public sector work programmes without sacrificing the level of choice and compliance we know you count on.

In a complex and increasingly challenging environment, our role is straightforward - to help you buy smarter and with confidence. We give you access to a wide range of construction, property and built environment procurement frameworks. Every supplier and contractor on our books is held to the highest cost and quality standards, while all our framework agreements are OJEU compliant.

In this brochure, you'll find out a bit more about who we are and the benefits we deliver for our members. Turn to page 6 for full details of our procurement frameworks.

Delivering more than

£147m

savings through the
procurement process





Cost savings and community outcomes

Our frameworks typically save members as much as 30% on market prices, before indirect savings from the procurement process are taken into account. But the social value generated through our frameworks is just as important - our community regeneration offer supports members to achieve tangible community outcomes on their projects and investments.

Procurement is much more than a financial process. Good businesses recognise it as a source of sustainable bottom-line savings. Outstanding public sector organisations use it to drive community regeneration and other positive social outcomes.

Working in partnership with members, our focus and advisory groups are designed to bring people from across the procurement spectrum together. We offer tailored programmes to support sustainable growth and development for businesses and communities, as well as tackling unemployment and reducing reoffending.

We don't operate for the commercial gain of stakeholders, there's no joining fee or annual charge for Fusion21 members.

Why use a Fusion21 framework?

When you select a Fusion21 framework, you're cutting out the high cost of running your own procurement exercise. You're also gaining access to procurement knowledge from a team of technical experts, as well as a supply chain that is rigorously assessed and continuously monitored.

All frameworks are OJEU compliant and are renewed every 4 years on average

Each one of our frameworks is carefully designed to enable smarter buying and make contract management easier for our members. If you need support with any aspect of the procurement process, just get in touch - we're here to help.

Here are the benefits of our frameworks at a glance:

- Save money, time and resources
- Ensure legal compliance with Public Contract Regulations 2015 and EU Directives
- Access a supply base that is tested on capability, experience and cost models
- Monitor performance, quality and service delivery during the contract
- Share risk - you have added protection with a framework
- Measure progress towards desired outcomes with KPIs
- Access economies of scale through increased buying power
- Comply with the Public Services (Social Value) Act 2012



Our working process

Whether you're working in construction, property or the built environment, we aim to make the procurement process as straightforward as possible for our members. This is what you can expect when you choose a Fusion21 framework:

Pre-project

- No joining fees
- Advice and support throughout the contract
- Direct call-off or mini-competitions
- Guidance at pre-contract and review meetings
- Drafting performance specifications
- Drafting contracts
- Engagement with local supply chains

During the project

- Mobilisation support to ensure the start on site day is achieved
- Cost benchmarking
- Cost management
- E-procurement solutions
- Category management
- KPI reporting
- Adjudication in the instance of poor performance

Post-project

- Post contract reviews
- Post completion final account support
- Cost benchmarking
- Social value and job creation reporting

Procurement regulations

Frameworks are most often used to procure individual contracts above the threshold values. However, UK policy and the EU Treaty now requires that for all contracts - including those below the EU thresholds - the tender process must adhere to the principles of openness, fairness and non-discrimination. Pre-tendered frameworks are used to ensure these principles are upheld.

Works

£4,104,394

Services

£164,176

Supplies

£164,176

Compliance & Facilities Management

Lot 1
Asbestos
Surveying &
Consultancy

Lot 2
Asbestos
Removal

Lot 3
Legionella
Consultancy

Lot 4
Legionella
Monitoring &
Control

Lot 5
Fire Risk
Assessments

Lot 6
Passive Fire
Safety

Lot 7
Active Fire Safety

Lot 8
Electrical Testing

Lot 9
Electrical Works
& Re-wiring

Lot 10
Retrofit
Maintenance

Lot 11
Electric Heating

Lot 12
Electronic
Security

Lot 13
Warden Call &
Tele-health

Lot 14
Total FM

Lot 15
Soft FM Services

Lot 16
Hard FM
Services (M&E)

Lot 17
Compliance
Software

Consultants

Lot 1
Programme,
Project
Management
& Multi
Disciplinary
Works

Lot 2
Stock Monitoring
& Appraisal

Lot 3
Environmental

Lot 4
Architectural

Lot 5
Structural &
Civil Engineering

Lot 6
Building
Engineering
Services

Lot 7
Property Asset
Management
Software Supply;
Software Support

Lot 8
Principal
Designer

Lot 9
Heritage &
Conservation

Lot 10
Valuations

Education & Modular Buildings

Lot 1
Hire of Modular
Buildings -
Temporary
Accommodation

Lot 2
Modular
Construction
with a value of
up to £750K

Lot 3
Modular
Construction
with a value
between £750K
& £3 million

Lot 4
Modular
Construction
worth £3 million
& over

External Painting & Repairs

Ground Works

Lot 1
Ground Works

Lot 2
Grounds
Maintenance

Lot 3
Drainage Works

Heating Systems

Lot 1
Servicing,
Maintenance
& Installation
(both planned
& reactive)
of Domestic
Heating Systems

Lot 2
Installation of
Domestic
Heating Systems
on Planned
Maintenance
Programmes

Lot 3
Service &
Maintenance
of Commercial
Heating Systems

Lot 4
Installation of
Commercial
Heating Systems

Lot 5
Gas Consultancy
Works

High Rise Refurb

Our frameworks

Lifts

Lot 1
Passenger Lift
Servicing &
Maintenance
(Member
Managed)

Lot 2
Passenger Lift
Servicing &
Maintenance
(Collectively
Managed)

Lot 3
Lift
Replacements &
Refurbishments

Lot 4
Domestic Lifts

Lot 5
Consultancy

Planned Maintenance

Lot 1
Kitchen
Replacements

Lot 2
Bathroom
Replacements

Lot 3
Windows
& Doors
Replacements

Lot 4
Communal Door
Installations

Materials Supply & Distribution

Lot 1
Boilers &
Associated Items

Lot 2
Radiators &
Associated Items

Lot 3
Valves

Lot 4
Water Treatment

Lot 5
Heating Timer
& Controls

Lot 6
Smart Heating
Systems

Lot 7
Fires &
Surrounds

Lot 8
Kitchen Units

Lot 9
Bathroom
Sanitary Ware

Lot 10
Bath Panels
& Toilet Seats

Lot 11
Taps

Lot 12
Flooring

Lot 13
Tiles

Lot 14
Wall Panels

Lot 15
Extractor Fans

Lot 16
Electric Showers

Lot 17
Adaptations
Sanitary Ware

Lot 18
a: uPVC Windows
& Doors

b: Aluminium
Windows

c: Timber
Windows

d: Fire Doors
& Frames

e: Communal
Entrance
Doors

f: GRP Canopies

Retrofit

Lot 1
Total Retrofit

Lot 2
External Wall
Insulation

Lot 3
Cavity Wall &
Loft Insulation

Lot 4
Internal Wall
Insulation
Measures & Air
Tightness

Lot 5
Cladding
- Thermal
Performance
Improvement

Lot 6
Photovoltaic
Installation

Lot 7
Solar Hot Water
Systems

Lot 8
Heat Pumps

Lot 9
Biomass

Lot 10
Wind Turbines

Lot 11
Energy Efficient
Lighting

Lot 12
Mechanical Heat
& Ventilation
Recovery
Systems

Lot 13
High
Performance
Windows
& Doors

Lot 14
High
Performance
Electrical Heating

Lot 15
Combined Heat
& Power Systems

Roofing

Lot 1
Roofing &
Associated
Works

Lot 2
Supply &
Distribution of
Materials

Voids & Associated Works

Lot 1
Void Security
& Associated
Works

Lot 2
Clearance
Works & Ground
Maintenance

Lot 3
Minor Repairs,
Refurbishment
& Decoration
Works

Whole House

Lot 1
Whole House

Lot 2
Roofing

Lot 3
External
Decoration

Lot 4
Windows
& Doors

Lot 5
Kitchens

Lot 6
Bathrooms

Lot 7
Environmental
Works

Lot 8
Heating

Lot 9
Electrical Works

Lot 10
External Repairs

Lot 11
Internal Repairs

MAKE A *real* IMPACT

Fusion21 helps people buy smarter in the public sector and make a difference in communities across the UK. We've saved our members more than £147m with fully compliant procurement frameworks, while the social value of our projects currently stands at £63m. Talk to us about making a real impact.



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