

Annual Report Summary

2016-17



Welcome from
Dave Neilson,
Chief Executive,
Fusion21

Making a real impact is what we strive to do every day at Fusion21.

Whether that's delivering bottom-line savings on goods and services with our compliant procurement frameworks or helping communities to thrive, we're committed to helping our members secure great outcomes nationwide, whilst delivering social value.

We understand the importance of achieving value for money and we'll continue to help public sector organisations to buy smarter by providing flexible, uncomplicated choices that make real commercial sense. We'll also continue to make a difference to people across the UK – from supporting job creation and apprenticeships to facilitating training opportunities and running initiatives to reduce reoffending.

I'm delighted to present this Annual Report Summary, which illustrates the impressive outcomes achieved as a result of our procurement and community regeneration services in 2016-17.

This successful year also saw Fusion21 win the 'Best Contribution to the Reputation of Procurement' category at the prestigious Chartered Institute of Procurement Supply Management Awards 2016. We're incredibly proud to be recognised for generating procurement activity that delivers long-term positive social impact in addition to financial contribution.

As we look to the future, we remain dedicated to supporting our valued members by bringing genuine cashable cost efficiencies to public sector work programmes, and working in partnership to make a measurable difference within local communities.

Procurement

Savings



Members instantly save **£29,630** by accessing a framework, rather than running own their OJEU exercise

£31,032,219

Cost efficiencies secured

23% average efficiency savings



Facilities management



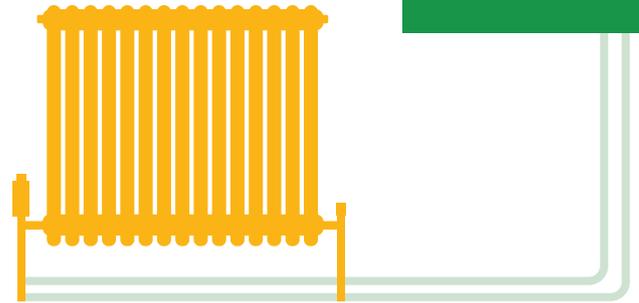
Products

£215 fuel bill saving per household (£909,450 in total)

110 kg CO₂ reduction per household (465,300 kg CO₂ in total)

4,230

boilers installed



£90,409,585

invested in Fusion21 frameworks

Retrofit

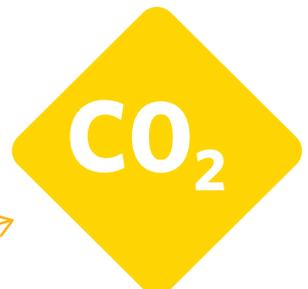
Homes insulated this year will save the NHS

£4,332,874



£138,608 fuel bill savings through installation of insulation and solar PV

2,490,834 kg CO₂ carbon savings on newly insulated properties



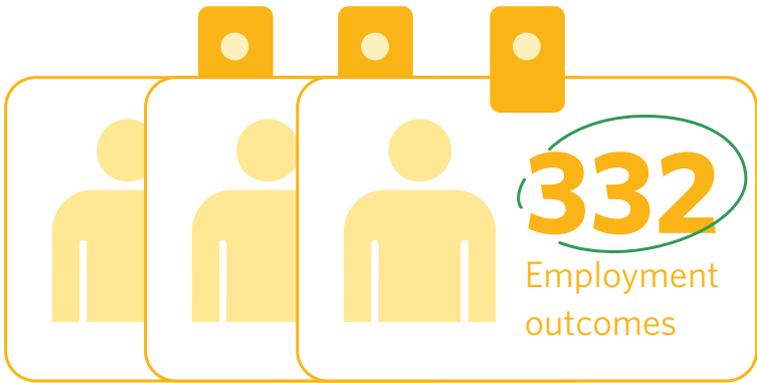
Community Regeneration

£5,028,606

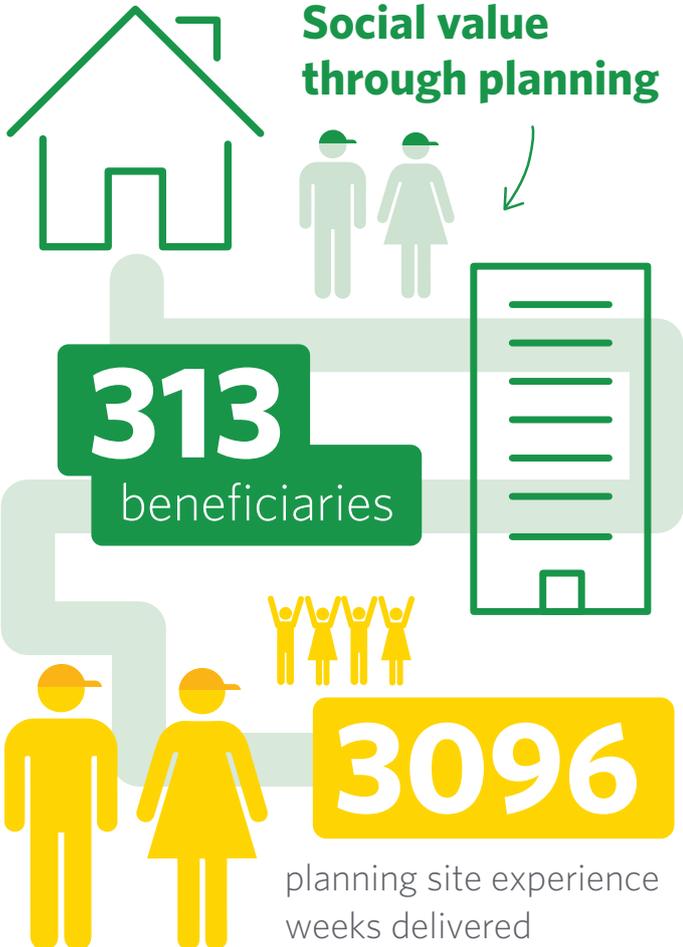
of social impact (non cashable) generated



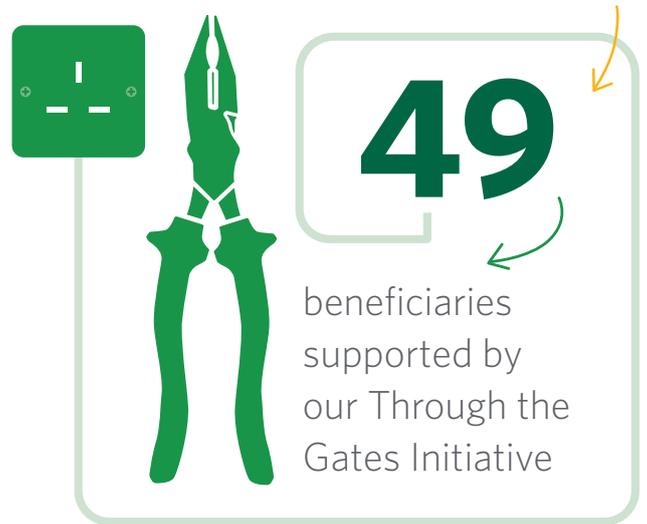
Social value through procurement



Social value through planning



Social value through reducing reoffending



Social value through consultancy



MAKE A *real* IMPACT

Fusion21 helps people buy smarter in the public sector and make a difference in communities across the UK. Talk to us about making a real impact.



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